



CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Authorize City Manager to Execute Agreement for Internet Services with Pacific Bell Internet (PBI)

MEETING DATE: July 21, 1999

SUBMITTED BY: Information Systems Manager

RECOMMENDED ACTION: That the City Council adopt the attached resolution authorizing the City Manager to execute an agreement for Internet services, related to the Wide Area Network (WAN) Project, with *Pacific Bell Internet (PBI)*, (a California Corporation).

BACKGROUND INFORMATION: On November 4th, 1998, the City Council approved \$310,000.00 for the equipment, engineering and installation of a Wide Area Network (WAN) for City facilities. Integrated into this WAN project was funding for Internet services, which include Internet connection and e-mail routing.

This portion of the WAN project would provide Internet services, high speed transport (1.55Mb per second committed rate) from Lodi to the closest Internet point of presence (POP) in Stockton, California. This agreement does not include publishing the City's web page (www.lodi.gov), which is currently published with a different Internet services provider.

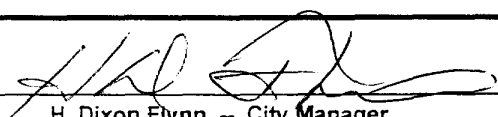
One of the most important elements, coming from this portion of the WAN project, is that all City staff will have access to individual e-mail boxes connected to the Internet. This will greatly enhance communication with the public and other agencies (and will reduce the number of direct business phone lines). This will enhance access to State, Federal and business sites. The City will also have the ability to enable or disable connection to certain areas of the Internet.

The City's WAN engineer's estimate for the Internet Services Provider (ISP) portion of the project was \$23,298.00 (startup and first year costs). The engineer's estimated monthly charges were \$1,484.00/month with a one time startup charge of \$5490.00. PBI has quoted **\$14,594.00** (startup and first year costs). That breaks down to **\$785.00/month** with a one time startup charge of **\$5,174.00**.

Staff recommends hiring Pacific Bell Internet (PBI) for the following reasons:

- The State of California has selected Pacific Bell Internet (PBI) under the terms of the new State of California CALNET contract. This contract was competitively bid and the City will have the option of using this contract for Internet services and other re-occurring charges after July 1st, 1999. In the past the State of California contracted with multiple Internet service providers (ISP), but is now consolidating all ISP connections under Pacific Bell Internet.
- San Joaquin County is currently contracting with PBI and is very pleased with their services.
- We are currently using Pacific Bell for our WAN leased circuits.

APPROVED: _____


H. Dixon Flynn -- City Manager

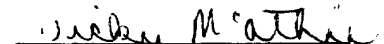


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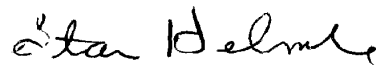
COUNCIL COMMUNICATION

Informal bids were obtained. However, PBI clearly demonstrated the best value while meeting the necessary requirements.

FUNDING: Wide Area Network. (*Funding Available*)


Shirley Mathis
Finance Director

Respectfully submitted,


Stan Helmle
Information Systems Manager

Prepared by Mark White, Information Systems Coordinator
cc: Joel Harris Purchasing Officer

APPROVED: _____
H. Dixon Flynn -- City Manager

RESOLUTION NO. 99-106

A RESOLUTION OF THE LODI CITY COUNCIL
AUTHORIZING CITY MANAGER TO EXECUTE
AGREEMENT FOR INTERNET SERVICES WITH
PACIFIC BELL INTERNET (PBI)

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BE IT RESOLVED, that the Lodi City Council hereby authorizes the City Manager to execute an Agreement for Internet Services, related to the Wide Area Network (WAN) Project, with Pacific Bell Internet at a cost of \$14,594.00.

Dated: July 21, 1999

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I hereby certify that Resolution No. 99-106 was passed and adopted by the City Council of the City of Lodi in a regular meeting held July 21, 1999, by the following vote:

AYES: COUNCIL MEMBERS – Hitchcock, Mann, Nakanishi, Pennino
and Land (Mayor)

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – None

ABSTAIN: COUNCIL MEMBERS – None


ALICE M. REIMCHE
City Clerk